



President's report, March 2008

Altres partnership: HANO has completed a partnership agreement with Altres that will provide favorable pricing for HANO members that elect to outsource payroll, HR and employee benefits and will provide those services to HANO without management fees. Marketing will be handled by Altres. HANO will exclusively refer members seeking these services to Atres, which has become a corporate supporting member.

KPAA conference: I did a presentation on organizational relevance at the Kauai Action and Planning Alliance Conference on Kauai on March 4. Other presenters included Kelvin Taketa of Hawai'i Community Foudation, Jan Masuoka of Board Café and David LaPiana of LaPiana Associates. There were about 90 attendees and it was a worthwhile opportunity to connect with members and potential members.

Standards of Excellence: We are continuing to discuss bringing the Standards of Excellence program to Hawai'i with Aloha United Way, the Hawai'i Better Business Bureau and Bill Musik, a licensed Standards of Excellence consultant.

Weinberg Fellows: We explored the possibility of taking over the Weinberg Fellows program with Holly Henderson, former HCSC staffer and director of the program, and with Gailene Wong of the Foundation. Henderson sought staff support during this year's program to orient HANO to take over the program and for HANO to be fiscal sponsor of the grant that funds the program. In exchange, she said, HANO would take over the program in 2009. Wong, however, said she could make no assurance that there would be a future Weinberg Fellows program. If there was, we could submit a grant proposal. Therefore, Henderson's proposal appears to be very speculative. Given the opportunity cost of staffing the program with no assurance of any future revenue other than the fiscal sponsor fee, we are no longer pursuing this opportunity.

Technology: HANO is planning to implement online registration and payment beginning this month for the 2008 HANO conference and future workshops and events. We are using WildApricot.com to provide this capability. Wild Apricot has developed web-based association management, member database and event management software and has agreed to provide HANO their \$200 per month level of unlimited service for free in exchange for placing their logo at the bottom of our web pages.