

2009
Hawai'i
Nonprofit Sector Report
(Revised March 2010)



This report was made possible with generous support from



Hawaii Insurance Consultants, Ltd.
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State of the Nonprofit Sector

Hawai'i Nonprofit Organizations

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- ▶ Are diverse, inventive and focused on an astounding array of issues.
- ▶ Range from hospitals and community health clinics to local theaters, hula halau and museums; from independent schools and PTAs to groups protecting the environment and preserving open space; from emergency and homeless shelters to organizations that feed the elderly and support veterans and the disabled; from churches, temples and ministries to paddling and surfing clubs, youth recreation programs and much, much more.
- ▶ Are a powerful force in Hawai'i's economy and create a caring community that strengthens and enhances the quality of life we treasure in Hawai'i.
- ▶ Are the foundation of the creative economy – arts, music, culture, theater – that attracts businesses and visitors.
- ▶ Work for the common good and provide a safety net for those in need and augment and complement services provided by the state, effectively reducing the size and cost of government.
- ▶ Engage citizens young and old in the life of their communities through volunteerism.
- ▶ Are used by and touch the lives of **everyone** in Hawai'i.

IN COLLABORATION WITH THE NATIONAL COUNCIL OF NONPROFITS, The Urban Institute's National Center for Charitable Statistics, and Hawaii Insurance Consultants, HANO is pleased to present the 2009 Hawai'i Nonprofit Sector Report to promote better understanding and appreciation of Hawai'i's nonprofit community. This report summarizes data on Hawai'i's 501(c)(3) nonprofits and illustrates the significant role this sector plays. Much attention is given to the condition of business and government in our state, but we must not forget that nonprofits play a critical role as a third and independent sector. The primary source for this data is annual reports filed with the IRS by charitable nonprofits with over \$25,000 in gross annual receipts. We assembled this report to continue to tell the story of the sector, build public awareness about the vital role nonprofits play, share with policymakers, the media and the public and to encourage charitable giving in Hawai'i.

As of this printing, the nonprofit sector in Hawai'i is struggling. Nonprofits statewide continue to serve citizens and communities and advance missions of all kinds, but their operations have been made increasingly more fragile by the challenging economy.

In November, 2009 the Hawai'i Alliance of Nonprofit Organizations and PHOCUSED (Protecting Hawai'i's Ohana, Children, Under-Served, Elderly and Disabled) conducted a survey to measure impacts of state budget cuts on service delivery. There were more than 170 respondents to the November survey, which followed a similar survey in January, to which 166 nonprofits responded.

The survey found:

- **Budgets cut:** 119 nonprofits reported operating budget cuts during the last six months totaling \$31.2 million.
- **Jobs lost:** 71 Hawai'i charities reported a total of 365 layoffs. Slightly more than half of agencies responding, 50.5 percent, now report they have cut staff since July 2009 compared to only a third that did so between July and December 2008.
- **Layoffs continue:** 55 agencies said they expect to cut a total of 85 positions in the first quarter of 2010.
- **What was cut:** Half the agencies reporting job cuts reduced administrative staff, 47.9 percent reduced hours, 43.7 percent froze hiring and 32.4 percent let service providers go.
- **Programs trimmed:** Meanwhile, more than half, 53.3 percent, now have reduced programs or services, compared to 42.1 percent in the same period in 2008.
- **Collaborations abound:** Collaborations with other nonprofits is often hard to do and sometimes costs more. Never the less, many groups are doing it.

With most nonprofits operating on lean budgets and already-stretched resources, the ramifications of the current fiscal climate will be serious and far-reaching. Nonprofits are on the frontline of defense for many affected by the economic downturn, providing services that are needed now more than ever.

We hope this report will inspire you to collaborate and partner with us. Whether your role is volunteer, policy maker, business executive, donor, friend, or advocate, now, more than ever, Hawai'i's nonprofits need your partnership to remain vibrant, improve the quality of life in Hawai'i and meet the needs of our citizens. ☺

Lisa T. Maruyama
President & CEO, Hawai'i Alliance of Nonprofit Organizations

HANO MEMBER NONPROFITS

As of 11/19/09

AGRICULTURE

Agricultural Leadership Foundation of Hawaii
Hawaii Seafood Council
Maui Flower Growers Association
Waioli Corporation - Grove Farm

ANIMALS/ANIMAL WELFARE

Hawaiian Humane Society
Honolulu Zoo Society
Kauai Humane Society
Malama na Honu
Save the Sea Turtles International

ARTS & CULTURE

Diamond Head Theatre
Friends of the Future
Hawai'i Alliance for Arts Education dba Hawaii Arts Alliance
Hawaii Opera Theatre
Hawaii Theatre Center
Hawaii Youth Opera Chorus
Hawaii Youth Symphony Association
Holualoa Foundation for Arts and Culture
Historic Hawaii Foundation
Hui O Laka ~ Koke'e Museum
Kilanea Point Natural History Association
Labaina Arts Association
Maui Choral Arts Association (MCAA)
Pacific Islanders in Communications
Pacific War Memorial Association
Paepae o He'eia
Saiva Siddhanta Church - Kauai's Hindu Monastery
Te Taki - Tokelau Community Training & Development Inc.

EDUCATION

Aka'ula School
Central Union Church Preschool & Kindergarten
Chaminade University
College Connections Hawaii, Inc.
Community Helping Schools
E Malama I Na Keiki O Lana'i Preschool
Grants Central Station
KCAA Pre-Schools of Hawaii
Mala'ai: The Culinary Garden of Waimea Middle School
Malama Learning Center
Na Maka Wala, Inc.
'Ohana Komputer
Pacific & Asian Affairs Council
Pacific Buddhist Academy
Papahana Kuaola
The Japan-America Society of Hawaii
The Kohala Center
Traditional Chinese Medical College of Hawaii

ENVIRONMENT/ CONSERVATION/SUSTAINABILITY

Blue Planet Foundation
Community Work Day Program
Conservation Council for Hawaii
Friends of Hanauma Bay

Garden Island RC & D, Inc.
Hawaii Conservation Alliance Foundation
Hui Ulu Mea Ai ~ for the Cultivation of Community Self-Reliance
Ka Honua Momona International
Ka 'Ohana O Honu'apo
Keep the Hawaiian Islands Beautiful
Kupu
Malama Maha'ulepu
Oahu Resource Conservation & Development Council
Recycle Hawaii
The Outdoor Circle

HEALTH

Aloha Medical Mission
American Lung Association of Hawaii
Alzheimer's Association, Aloha Chapter
Coalition for a Tobacco Free Hawaii
Earl & Doris Bakken Foundation
Epilepsy Foundation of Hawaii
Hawai'i Lions Eye Bank & Makana Foundation
Hawaii Children's Cancer Foundation
Hawaii Consortium for Integrative Healthcare
Hawaii Island HIV/AIDS Foundation
Hawaii Primary Care Association
Hawaiian Eye Foundation
Hina Manka
Hospice of Hilo
Hui No Ke Ola Pono – Native Hawaiian Health Care Systems
Kokua Mau, Inc.
Ko'olaupua Community Health and Wellness Center
Lanai Women's Center dba Lanai Community Health Center
Life Foundation
Na Pu'uwai Native Hawaiian Health Care System
National Kidney Foundation of Hawaii
North Hawaii Hospice
Papa Ola Lokahi
Volcano Health Collaborative
Waimanalo Health Center

HUMAN SERVICES

1040 On Wheels Inc.
Aloha Harvest
Big Brothers/Big Sisters of Honolulu
Big Island Substance Abuse Council
Catholic Charities Hawaii
Christ-Centered Consulting Services
Easter Seals Hawaii
Ethnic Education Foundation of Hawaii
Family Programs Hawaii
Feed My Sheep, Inc.
Friends of the Children's Justice Center of Maui
Full Life Corporation
Girl Scouts of Hawai'i
Goodwill Industries of Hawaii
Gregory House Programs
Habitat for Humanity Maui
Habitat for Humanity West Hawaii, Inc.
Hale Ho'okupa'a
Hale Kipa, Inc.

HANO MEMBER NONPROFITS

As of 11/19/09

HUMAN SERVICES CONT'D

Hale Opi'o Kauai Inc.
Hawaii Branch of the International Dyslexia Association
Hawaii Centers for Independent Living
Hawaii Foodbank, Inc.
Hawaii Habitat for Humanity Association
Hawaii International Child
Hawaii Island Adult Care, Inc.
Hawaii Island Workforce & Economic Development Ohana
Hawaii Meals on Wheels
Hawaii Mothers' Milk, Inc.
Hawaii Pacific Tennis Foundation
Hawaii Right to Life
Hawai'i Youth Services Network
Healthy Mothers Healthy Babies
Honolulu Habitat for Humanity
Housing Solutions, Inc.
IHS, The Institute for Human Services, Inc.
Imua Family Services
Kapabulu Center
Kauai Food Bank Inc.
Kauai Habitat for Humanity
Keiki Injury Prevention Coalition - Safe Kids Hawaii
Kualoa Heeia Ecumenical Youth Project
Kukui Children's Foundation
Lanakila Pacific
Leadership Kauai
Learning Disabilities Association of Hawaii
Legal Aid Society of Hawaii
Malama Pono Kauai AIDS Project
Maui County Children's Justice Committee
Maui Food Bank
Mediation Center of the Pacific
Mental Health Kokua
Mo`ili`ili Community Center
Molokai Home Ownership Made E-affordable
Neighborhood Place of Kona
Neighborhood Place of Puna
Network Enterprises, Inc.
Ocean View Community Association, Inc.
Office for Social Ministry
Palama Settlement
Papakolea Community Development Corporation
PARENTS, Inc.
Responsive Caregivers of Hawaii
Ronald McDonald House Charities of HI
Special Olympics Hawaii
Statewide Independent Living Council of Hawaii
The Arc of Hilo
The Arc of Kona (Kona Krafts)
The Pacific American Foundation
United Self Help

VASH Hawaii'i Island
Visitor Aloha Society of Hawaii
Volunteer Resource Center of Hawaii
Waikiki Community Center
West Hawaii Mediation Center
YMCA of Honolulu
YWCA of Oahu

PUBLIC/SOCIETAL BENEFIT

Aloha United Way
Aloha Society of Association Executives
Better Business Bureau Foundation of Hawaii, Inc
Community Links Hawaii
Council for Native Hawaiian Advancement
Five Mountains Hawaii, Inc.
Good Beginnings Alliance
Grassroot Institute of Hawaii
Harold K.L. Castle Foundation
Hawaii247.org (non 501c3 nonprofit)
Hawaii Alliance for Community-Based Economic Development
Hawaii Geographic Information Coordinating Council (HIGICC)
Hawaii Leeward Planning Conference
Hawaii People's Fund
Junior League of Honolulu
Kauai Planning & Action Alliance
PHOCUSED (Protecting Hawaii's Ohana, Children, Underserved, Elderly & Disabled)
Women's Fund of Hawaii

This list includes *nonprofit organizational members* only. Our nonprofit members are supported by individual, business and government members; for a complete listing of all HANO members go to www.my.hano-hawaii.org.

HAWAI'I NONPROFITS in 2007*

10,032

TOTAL HAWAI'I NONPROFITS
IN 2007

- ▶ 7,712 501(c)(3)'s
 - 7,138 Charitable Nonprofits
 - 1,874 Filing Annual IRS Report (> \$25,000 in gross receipts)
 - 5,264 Registered with IRS (> \$5,000 in gross receipts)
 - 574 Private Foundations –organizations that grant funding to nonprofits
 - 253 Filing Annual IRS Report (> \$25,000 in gross receipts)
 - 321 Registered with IRS (> \$5,000 in gross receipts)
- ▶ 2,320 Other 501(c) subsections
(see chart on this page for further breakdown)

\$16.3

2007 HAWAI'I NONPROFIT ASSETS
IN BILLIONS

\$4.4

2007 ANNUAL HAWAI'I
NONPROFIT EXPENDITURES IN
BILLIONS

SOURCES: NCCS Data Web, National Center for Charitable Statistics, <http://nccsdataweb.urban.org/> ©2009

- ▶ Over a 5 year period from 2000 to 2005 the number of reporting 501(c)(3) charitable nonprofits grew by 28 percent.
- ▶ According to IRS data for 2007, there are now **1,874** charitable nonprofits with more than \$25,000 in annual gross receipts that were tax-exempt under Section 501(c)(3) of the IRS Code. This number does not include private foundations, which are discussed in more detail on page 8 of this report. Religious congregations are not required to report and are also not included in the reporting nonprofit total.
- ▶ The value of **assets** held by Hawai'i 501(c)(3) nonprofits reached **\$16.3 billion** in 2007, which is a 140 percent increase over the last decade.
- ▶ According to their IRS Form 990s, reporting charitable nonprofits in Hawai'i had **\$4.4 billion in expenditures** in 2007, an 83 percent increase over the last decade.

**Although these are the most recent aggregate figures available, we acknowledge that the economic challenges occurring in 2008 and 2009 have undoubtedly changed this picture of the sector. In order to contextualize this overview for 2009, we have shared some specific current data about Hawai'i nonprofits on pages 1 and 10 of this report.*

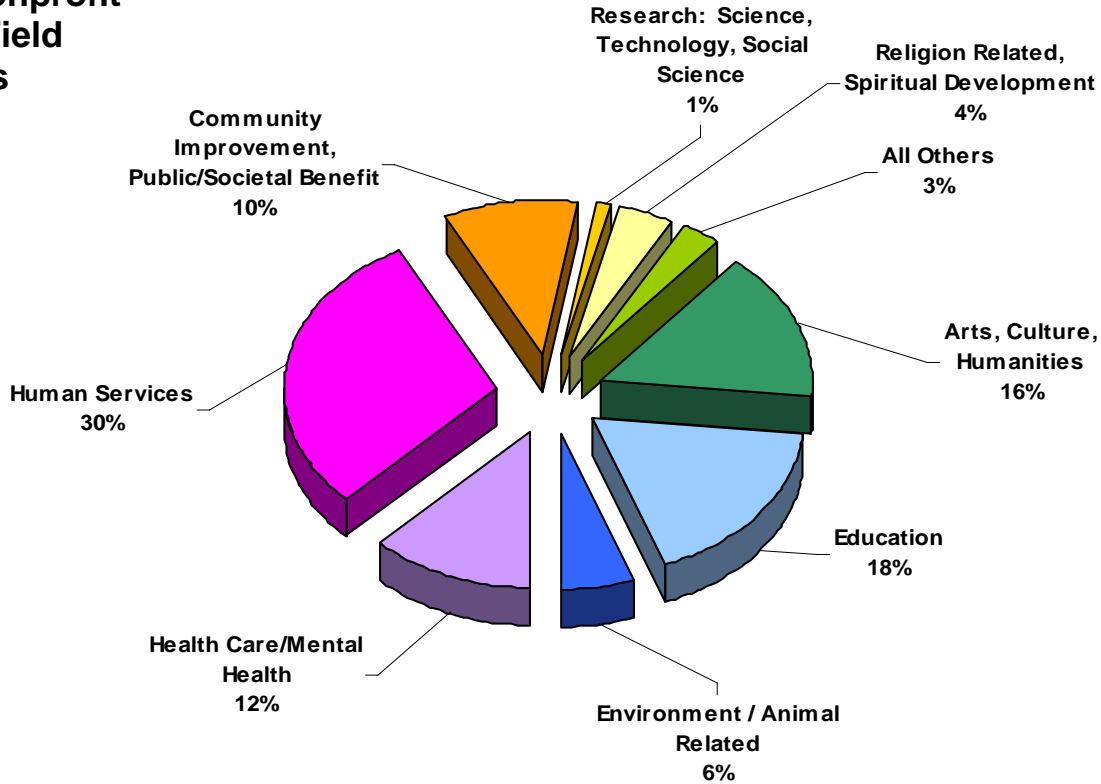
Hawai'i Tax-Exempt Organizations, 2007

	Registered with IRS (over \$5,000 in gross receipts)	Filing Annual IRS Report (over \$25,000 in gross receipts)
Under 501(c)(3)*	5,585	2,127
Private Foundations	321	253
Charitable Nonprofits	5,264	1,874
Under Other 501(c) Subsections	1,688	632
501(c)(4) social welfare	512	148
501(c)(5) labor/agricultural	208	98
501(c)(6) business leagues	428	213
501(c)(other)	540	173

*Does not include religious congregations.

This data is from the September 2007 Business Master File data and may not match other figures in this report.

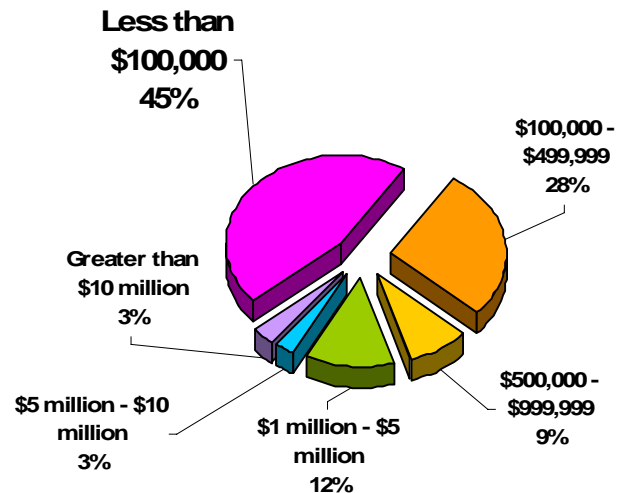
Hawaii's Nonprofit Sector by Field of Activities



60 percent of sector is devoted to health, human services and education

- ▶ In 2007, human service and health care/mental health organizations made up almost half of Hawai'i's nonprofits – together 42 percent.
- ▶ Educational nonprofits (18 percent) and arts and cultural organizations (16 percent) made up the next largest group.
- ▶ HANO is included in the community improvement and societal benefit category, along with 10 percent of Hawai'i nonprofits in 2007, followed by animal and environmental groups, which made up 6 percent.
- ▶ Religion-related organizations, ministries and groups working in the area of spiritual development make up 4 percent of all Hawai'i reporting charitable nonprofits. This does not include church-related program such as mental health services or day care, which are included with organizations providing similar services.

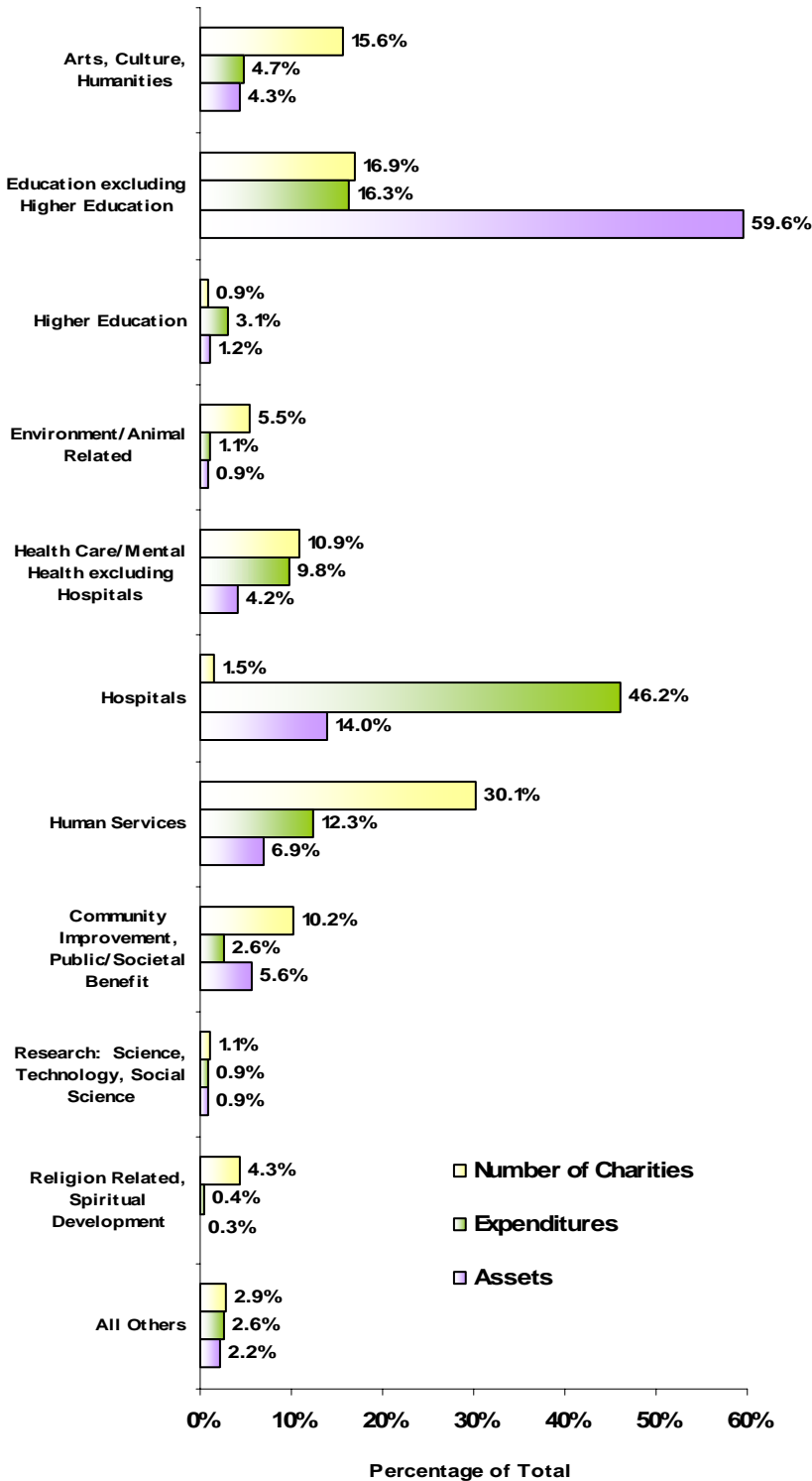
Hawai'i Nonprofits by Expenditures



Almost half of all Hawai'i nonprofits realized less than \$100,000 in revenue in 2007

- ▶ More than seven out of ten Hawai'i nonprofit organizations, 73 percent, were small businesses with less than \$500,000 in annual income.
- ▶ Only 24 percent, 1,874, of Hawai'i nonprofit organizations had gross annual receipts exceeding \$25,000 and, therefore were required to file a Form 990 or 990EZ with the IRS.

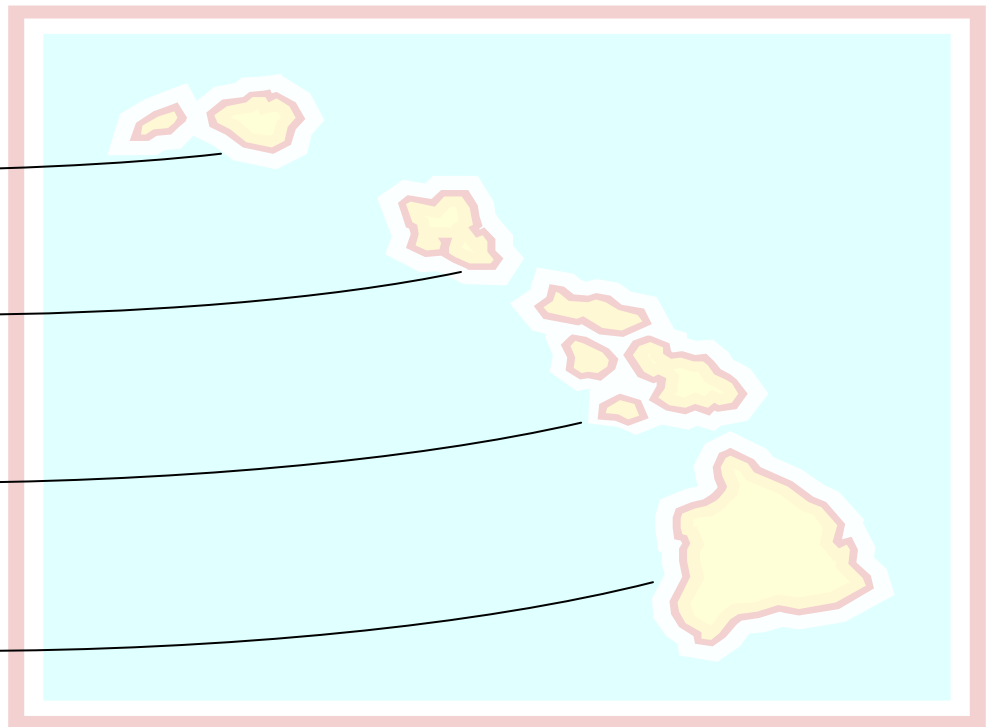
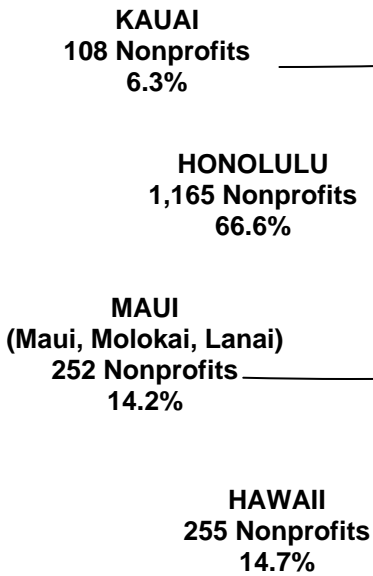
How Hawai'i Nonprofit Sub-Sectors Compare Number of organizations, expenditures and assets by field



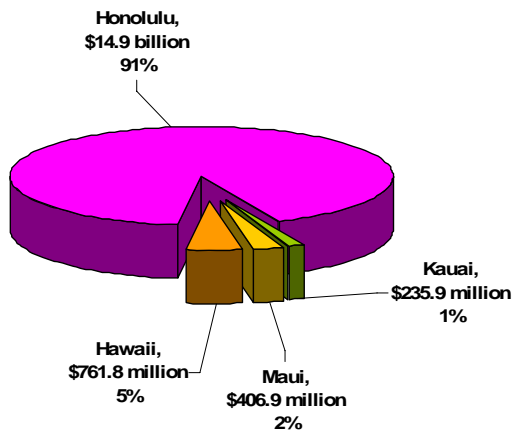
Schools have most assets; hospitals spend the most

- ▶ While nonprofit **hospitals** in Hawai'i made up only **1.5 percent** of the **reporting organizations** in 2007, they spent almost half, **46.2 percent**, of the total expended that year by the sector.
- ▶ In 2007, **educational organizations held almost 60 percent** of all the **assets** in the Hawai'i nonprofit sector, thanks largely to the assets held by Kamehameha Schools.
- ▶ While **three out of ten nonprofits** worked in the area of **human services**, only about **12 percent of expenditures** were made by this subsector and it had only **6.9 percent of the assets**.
- ▶ Hawai'i spent less than the national average, 13.8 percent, on human services and human service organizations had a little more than half the national proportion of assets, which was 11.1 percent.
- ▶ Slightly more than **10 percent of all reporting nonprofits worked in the area of community improvement and public or societal benefit**, but this subsector made only **2.6 percent** of the **expenditures**.
- ▶ The Hawai'i research subsector, though tiny, reflected the national averages for number of organizations (0.8 percent nationally) and assets (1.0 percent nationally). However, expenditures were lower than the national average of 1.3.
- ▶ The number of nonprofit organizations in higher education in Hawai'i mirrored the national average, 0.8 percent. Spending, however, was far below the national average of 10.3 percent as were assets, where the national average was 20.9 percent.

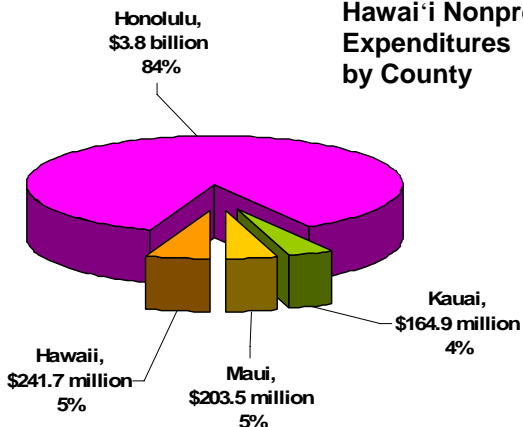
Numbers of Hawai'i Nonprofits by County



Hawai'i Nonprofit Assets by County



Hawai'i Nonprofit Expenditures by County



Most nonprofit dollars were spent on Oahu but agencies served all islands in numbers

In 2007, the majority of **nonprofit assets** were held on **Oahu** – slightly over **90 cents of every statewide dollar** as well as the majority of **expenditures** – at about **84 cents per statewide dollar**.

As of 2007, the population breakdown by county was estimated to be:

- ▶ 70 percent on Oahu – 905,034
- ▶ 13.6 percent on Hawaii Island – 175,784
- ▶ 11.1 percent in Maui County – 143,574
- ▶ 4.9 percent on Kauai – 63,689

Top 10 Hawai'i Foundations by Grants Made

	Foundation Type	Total 2007 Giving
Hawaii Community Foundation	Community	\$23,282,204
Harold K. L. Castle Foundation	Independent	\$7,597,646
Atherton Family Foundation	Independent	\$4,533,248
The Shaw "U.S." Foundation	Independent	\$3,237,180
McInerney Foundation	Independent	\$2,462,850
Alexander & Baldwin Foundation	Corporate	\$2,222,639
Samuel N. and Mary Castle Foundation	Independent	\$2,189,934
Victoria S. & Bradley L. Geist Foundation	Independent	\$2,080,083
First Hawaiian Bank Foundation	Corporate	\$2,028,136
HMSA Foundation	Independent	\$1,872,660
Total		\$51.5 million

Top 10 Foundations by Assets

	Foundation Type	2007 Assets
Hawaii Community Foundation	Community	\$387,186,618
Harold K. L. Castle Foundation	Independent	\$172,345,375
Consuelo Zobel Alger Foundation	Operating	\$162,530,488
The Clarence T. C. Ching Foundation	Corporate	\$124,894,370
Atherton Family Foundation	Independent	\$103,484,136
McInerney Foundation	Independent	\$72,759,839
Samuel N. and Mary Castle Foundation	Independent	\$50,469,335
Victoria S. & Bradley L. Geist Foundation	Independent	\$45,263,607
The Shaw "U.S." Foundation	Independent	\$44,454,363
HMSA Foundation	Independent	\$41,941,541
Total		\$1.2 billion

Hawai'i Foundations by Type

	Number of Foundations	Assets	Total 2007 Giving
Independent Foundations	286	\$1.2 billion	\$62.6 million
Corporate Foundations	18	\$182.6 million	\$9 million
Community Foundations	2	\$386.3 million	\$23.3 million
Operating Foundations	25	\$230.9 million	\$2.2 million
Total in Hawai'i	331	2 billion	97.1 million
Total in U.S.	75,187	\$682.2 billion	\$44.4 billion
Hawai'i as % of U.S.	0.44%	0.30%	0.22%

Foundation investments in the nonprofit sector are vital to its success

- ▶ In 2007, there were 331 foundations in Hawai'i: 286 independent, grantmaking foundations; 18 corporate foundations with ties to corporate benefactors; two community foundations that pool donations and made grants within a specific community; and 25 operating foundations that conducted research, provided a direct service and made few grants.
- ▶ The **total assets** of Hawai'i foundations were **2 billion** and their **giving** came to **97.1 million** in 2007.
- ▶ In 2007 Hawai'i foundations represented only 0.44 percent of all the foundations in the U.S. and had just 0.30 percent of the total assets of U.S. foundations.
- ▶ The **ten largest Hawai'i foundations** had **1.2 billion in assets**, which was a little over half of the assets of all Hawai'i foundations.
- ▶ The **ten largest giving Hawai'i foundations** made **grants totaling 51.5 million** in 2007, which was 53 percent of all the grants made by Hawai'i foundations in 2007.

Source: The Foundation Center

GIVING TRENDS IN HAWAI'I



HAWAII COMMUNITY FOUNDATION

In summer 2009, Hawaii Community Foundation completed its third **Hawaii Giving Study** which tracks charitable giving patterns in Hawai'i. Some highlights of the study:

- Since the last Giving Study (conducted in 2001 and released in 2002) the **percentage of households** in Hawai'i **that made a charitable donations remains unchanged at 92 percent.**
- **Hawaii's people remain generous in spite of the state's declining economy and the uncertainty of global events.** However, when adjusted for inflation, the average contribution per giving household remained essentially flat over the 2001 post 9-11 levels.
- **All segments of Hawaii's communities participate in charitable giving;** the incidence of giving is extremely consistent across all demographic groups.
- **Hawai'i giving is generally not planned, nor is there a seasonal pattern to giving.** However, the majority of people indicated that most of their giving continues to be "local."

The Sectors that Benefit:

- The **largest proportion of giving households** continues to **give to Human Service** organizations (77 %).
- However, **Religious/Spiritual organizations won the largest share of wallet.** **More than half** of all **cash donations** went to Religious/Spiritual organizations, up from 33% in 2001.
- The **greatest increases** were seen in the proportions giving to **Youth Development (now 32 %)** and the **Environment/Species Protection (now 18 %).**

Influence of Technology:

- **13%** of people said that they **donated to an organization online.** Additionally, **24% have gone to an organization's website** to get information they used to get they used **to help decide whether or not to donate.**

Changing Times and Changing Demographics – It is clear from the study that even tougher times lay ahead in 2010 for Hawaii's nonprofit sector, but that opportunities exist for those that can leverage technology and adapt to trends in the way that Hawaii gives.

To view the complete study, go to the Hawaii Community Foundation's website: www.hawaiicommunityfoundation.org.

OTHER SECTOR RESOURCES

To view the [January and November 2009 HANO/PHOCUSED surveys](#) that gathered information about the impact of funding losses during the current economic downturn and the anticipated cuts in government funding due to the state's serious deficit in the next biennium, go to: <http://hano-hawaii.org/public-policy/>

To view the [Nonprofit Finance Fund's Survey: America's Nonprofits Brace for Tough 2010](#), that surveyed more than 1,300 nonprofit leaders in markets nationwide and found strong evidence of the dramatic and creative steps that organizations are taking in order to maintain – and even expand – service delivery to meet increased demand during this time of continued economic uncertainty, go to: <http://www.nonprofitfinancefund.org/docs/2010/2010SurveyBrochure.pdf>.

To view the [National Council of Nonprofits special report, entitled "State Budget Crises: Ripping the Safety Net Held by Nonprofits,"](#) which examines the alarming condition of state budget deficits and identifies resulting trends putting nonprofits in jeopardy, go to: <http://www.councilofnonprofits.org/sites/default/files/Special-Report-State-Budget-Crises-Ripping-the-Safety-Net-Held-by-Nonprofits.pdf>.

Today's challenges and needs*

In addition to the demands of these current uncertain times, the nonprofit community faces a number of other unique challenges.

- **Anticipated Leadership Deficit** – many nonprofit executive leaders and board leaders will retire in the next six years, leaving a significant leadership deficit. We need to invest in developing the next generation of young leaders as well as enhance volunteer management and technological resources to take full advantage of the thousands of soon-to-retire baby boomer executives.
- **Undercapitalization** – the relatively scant funding support for infrastructure has left many nonprofits without the internal capacity needed to sustain efforts. Financing that fully covers the real cost of programs and proper overhead is needed as well as resources to explore new sustainability models, create opportunities for taking innovative ideas to scale, and expand the potential of social enterprise.
- **Working Independently** – nonprofits have, in the past, often operated within independent disciplines such as environmental conservation, the arts or human services. This fragmentation has created a lack of clarity about the sector's scope and impact.
- As the trend in socially responsible business practices deepens, a new era of corporate philanthropy, one that brings equal value to both the corporate and nonprofit partner, is emerging. The corporate, government and nonprofit sectors must come to the table to plan and implement strategies supportive effective and inclusive communication. Increased awareness and understanding of these new models for partnership will be vital to our shared commitment to the common good and the quality of life in Hawaii.
- **Increased Need for Advocacy** – the nonprofit sector has enormous power and responsibility to act in the public interest through public policy work. Service delivery alone is not enough to meet the needs of the constituents of Hawai'i's nonprofits. The sector needs to build its unified voice through advocacy efforts, and come together new systems, unique partnerships, affiliations and collaborations.

The nonprofit sector is essential to Hawai'i. Our quality of life, our economy, and the common good of our society are all inextricably linked to the work of nonprofits. Now is the time to create new partnerships, new systems and new avenues for collective planning. Now is the time for leadership, volunteerism, philanthropy and engagement. We need informed citizens who can help us grow our capacity and face current and future challenges. Your involvement can make a difference.

What YOU can do

Get to know the nonprofits in *your* community, learn about their missions and see where you might engage. If you are a business leader, include specific goals about partnering with a nonprofit in your business plan.

- **Learn more about becoming a board member for a nonprofit organization.** If you are already a board member, encourage others to serve.
- **Advocate on behalf of the interests of nonprofits.** Review this report and its key points. Share your enthusiasm and volunteer experiences with your *ohana*, friends and colleagues and encourage them to get involved.
- **Contact your county council member, state legislator, senator and congressional leaders** and let them know how vital the nonprofit sector is to Hawai'i. **Urge them to vote to strengthen the sector wherever possible.**
- **Encourage the interest of young people** in service and careers in the nonprofit sector.
- **Take advantage of the programs and resources at the Hawai'i Alliance of Nonprofit Organizations** – www.hano-hawaii.org.

Mahalo! ☺

*Some material excerpted from *Essential: A portrait of the nonprofit sector in New Hampshire*.

ABOUT HAWAI'I ALLIANCE OF NONPROFIT ORGANIZATIONS

OUR MISSION:

Hawai'i Alliance of Nonprofit Organizations unites and strengthens the nonprofit sector as a collective force to improve the quality of life in Hawaii.



The Hawai'i Alliance of Nonprofit Organizations (HANO) is a membership organization that promotes a stronger nonprofit sector, a supportive public climate, and the ability of nonprofits to accomplish their missions. Representing the richness and diversity of Hawaii's charitable sector, HANO's members address a broad array of missions and range in size from the largest organizations to the smallest unstaffed nonprofits. HANO achieves its mission through research, education, training, public policy and advocacy, and access to affordable goods and services.

HANO is a proud member of the National Council of Nonprofits, the network of state and regional associations of nonprofits serving over 22,000 members.



To join in membership or for more information, contact HANO at P.O. Box 240382, Honolulu, HI 96824-0382, (808) 529-0466, info@hano-hawaii.org, or visit our website at www.hano-hawaii.org.

